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AROUND THE
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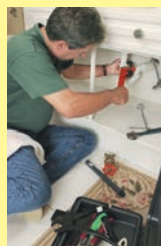
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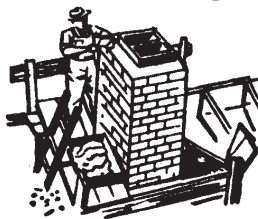
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1. **Don't advertise.** Just pretend everybody knows what you have to offer.
2. **Don't advertise.** Tell yourself you just don't have time to spend thinking about promoting your business.
3. **Don't advertise.** Just assume everybody knows what you sell.
4. **Don't advertise.** Convince yourself you've been in business so long customers will automatically return to you.
5. **Don't advertise.** Forget that there are new potential customers who would do business with you if they were urged to do so.
6. **Don't advertise.** Forget that you have competition trying to distract your customers away from you.
7. **Don't advertise.** Tell yourself it costs too much to advertise and that you don't get enough out of it.
8. **Don't advertise.** Overlook the fact that advertising is an investment in selling - not an expense.
9. **Don't advertise.** Be sure not to provide an adequate advertising budget for your business.
10. **Don't advertise.** Forget that you have to keep reminding your established customers that you appreciate their business.

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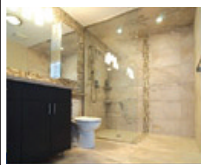
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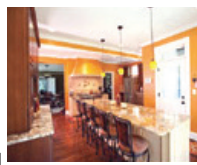
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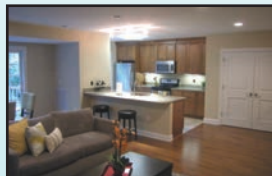
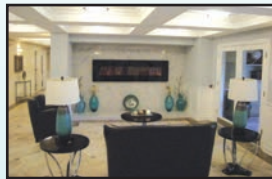
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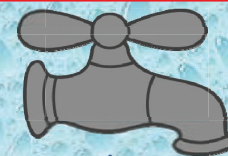
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Updated regularly, the website offers examples of situations and how parents may want to respond; for example, what parents can do if their child is being bullied, how to protect their privacy and how to manage their kids' monthly usage so they don't go over the allotted monthly limits in the Dollars and Sense section. Visitors to the website will also see information on how to identify and prevent sexting and how to protect kids' personal information in the Privacy and Security section.

GrowingWireless.com also offers a parent's "tool kit" with a list of parental control tools that are offered by wireless carriers and manufacturers. Parental control tools help parents manage and monitor their kids' wireless usage. The website also provides information about federal and state laws that help protect kids when they use mobile products and services.

Setting family rules is one of the most important and effective steps that parents can take to help kids be responsible wireless users. GrowingWireless.com offers a sample template to help families make their own decisions about what is acceptable wireless behavior for their kids, and the consequences if those rules are broken. Once agreed upon, these rules should be posted in a central location, such as the refrigerator, and periodically revisited as kids age and technology evolves. What is appropriate for a 12-year-old may be different than the rules for a 13-year-old.

By empowering parents with accessible information, they will be able to proactively educate themselves and their kids

to solve problems before they arise.

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